

**Lamphier, Wendy (Treasury)**

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**From:** Sue McCormick <mccormick@dwsd.org>  
**Sent:** Friday, December 21, 2012 12:07 PM  
**To:** Ed Kurtz; Michael Brown  
**Cc:** dillona; DGuastel@tyjt.com  
**Subject:** DWSD Proposals for Water Service to Flint  
**Attachments:** City\_of\_Flint\_Water\_Service\_Proposalcover letter.pdf; Flint Proposals12.20.2012.docx

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

Gentlemen,

Please find attached DWSD's proposals for Water Service to Flint. Two proposals are offered based on the needs and interests of the City of Flint. Hard copies are in the mail.  
There remain some unknowns on the timing of various factors affecting the relationship between Flint and Genessee so while the rate proposals are firm, the illustrations remain subject to negotiations.

We are pleased to advance either proposal through further negotiation to a contract.

Happy Holidays!

Best regards,

Sue

Sue F. McCormick, Director  
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December 21, 2012

Mr. Ed Kurtz, Emergency Financial Manager  
City of Flint  
1101 S. Saginaw Street  
Flint, Michigan 48502

Dear Mr. Kurtz:

RE: Water Service Proposals to the City of Flint

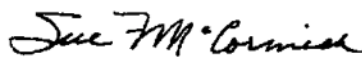
Thank you for the conversations over the most recent months that have allowed the Detroit Water and Sewerage Department (DWSD) to understand and appreciate the needs and concerns of the City of Flint as you approach your decision regarding the future water supply for the City. I am pleased to offer two (2) alternative proposals for continued service with DWSD.

I hope that our conversations have demonstrated that DWSD is an organization that has been undergoing substantial change since the new Board of Commissioners was seated in April of 2011, and new authority granted them since. We continue to evolve on the path of operational and financial independence, and that movement has positioned us to be more responsive to our customers and demonstrate our ability to be more effective and efficient.

While we acknowledge and appreciate the past, we are positive that our present and future are, and will be decidedly different, and that our customers and customer communities alike have begun to appreciate that over the past year.

Please review the proposals attached. We remain prepared to evolve the proposals based on the City of Flint's specific requirements, and take the City of Flint's requirements to a final contract on an expedited timeline.

Best regards,



Sue F. McCormick  
Director

SFM

Cc : State of Michigan, Department of Treasury  
Michael Brown, City of Flint  
Tucker Young Jackson & Tull  
Bart Foster, The Foster Group

