

-----Original Message-----

From: Hansen, Jeff <jrhansen@lan-inc.com>
 To: eschiebold <eschiebold@aol.com>
 Sent: Fri, Feb 6, 2015 9:58 am
 Subject: RE: EarthTec for taste and odor issues

Hi Eric,

We would want to know things like:

1. What is in it?
2. What are the byproducts?
3. Is it corrosive?
4. What form and what concentration does it come in?
5. What equipment is needed to feed it?

Thanks,

Jeffrey R. Hansen
 Senior Project Manager



**Lockwood, Andrews
& Newnam, Inc.**
 A LEO A DAILY COMPANY

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From: eschiebold [<mailto:eschiebold@aol.com>]
Sent: Friday, February 06, 2015 9:49 AM
To: Hansen, Jeff
Cc: davidcarrington@earthscienceclabs.com
Subject: EarthTec for taste and odor issues

Dear Jeff:

Attached is a brochure on EarthTec for taste and odor issues. It's EPA approved and NSF Certified. I'm told you can expect a 20-40% reduction in organics when using EarthTec. I can get you a sample of EarthTec for evaluation in the lab. I have asked for data and references at plants where EarthTec is used in combination with ozone and I'll get that to you ASAP. Unfortunately the website is under construction so there really isn't any additional information available online.

EarthTec is also a very good chemical for zebra and quagga mussel control. I can send you several technical papers for that application. Just let me know if you'd like them.

Also attached is my Line Card.

Sincerely,
 Eric Schiebold
 Environmental Sales, Inc.
 17348 W 12 Mile Road
 Suite 103
 Southfield, MI 48076-6325
 vox 248-569-9393
 fax 248-569-9388
 cell 248-761-7195

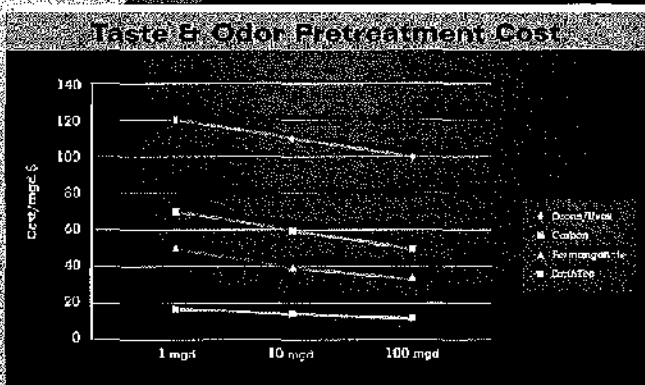
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Pretreatment solution for
Geosmin and TOC
removal

REDUCES...

- Carbon
- Alum
- Permanganate
- Chlorine DBP's
- Ozone
- Algae



NSF

EarthTec is an EPA registered algaecide/bactericide that is NSF-certified to ANSI Standard 60 for drinking water. EarthTec's unique liquid formulation is proven effective at reducing TOC, taste and odor compounds and algae prior to entering the WTP. The result is better water quality entering the plant and more importantly, a significant reduction in chemical usage (chlorine, ozone, carbon, permanganate, coagulant). For this reason most plants who use EarthTec are able to produce higher quality water for significantly less money.

EarthTec has also shown to be one of the most economical solutions for removing taste and odor compounds such as geosmin. When a plant is going through a taste and odor episode, the public outcry and cost can be overwhelming. EarthTec removal efficiencies typically range from 80-99%. This is usually enough to eliminate complaints for under \$20/mgd. For more information visit:

www.cleanwaterfortheplanet.com

